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# 2017: Surprise!

If 2016 taught us anything, it was to expect the unexpected – and for the unexpected to prove surprisingly popular for risk assets. Whilst 2017 may well be another year of surprises – which by definition I cannot predict – there are some themes to bear in mind.

### A Keynesian renaissance

I would contend that the greatest short-term impact of a Trump victory will be the readoption of fiscal stimulus as a tool in managing the economy across developed markets. Both the UK's EU referendum vote and Trump's victory demonstrated the phenomenal – and perhaps unsurprising – level of dissatisfaction of the 'average worker' whose income has barely moved since 2008, and their frustration with the dogmatic adherence to austerity and 'you'll thank me later' policies of loose monetary and tight fiscal policy. Successful politicians in 2017 will be united by one mantra – we are all Keynesians now.

If this move to fiscal policy is borne out, we may have finally seen the end of the bond bubble. Fixed income has gone from already expensive to chronically over-valued in the past few years, driven by excessively loose monetary policy and interest rates hovering around zero. Just the shift in expectations from Trump's victory led to a sell-off within days (Chart 1), and that move may well look inconsequential compared with the full potential scale of the unwinding of the bond market. Expect, therefore, rising growth and inflation, although I would caution that interest rate rises may be slower than the market expects as governments exert pressure on 'independent' central banks to accept temporarily higher inflation as a price worth paying for reinvigorating stagnant economies. Whilst duration may be the enemy for some time, there will still be areas of value within fixed income. Most notably this includes local currency emerging market debt, which may offer much of the upside potential of emerging markets equity but with less downside risk and a substantial yield cushion to boot.





Source: Bloomberg, November 2016



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Turning to equities, the quality dividend-paying stocks that have driven much of the bull market since 2009 are likely to lose much of their lustre as interest rates move above zero – reversing the search for yield that has driven investors further and further up the risk spectrum. Value investing – which has suffered since the financial crisis – may now see a resurgence (Chart 2). Whether through active or smart beta strategies, equity exposure with a value approach is likely to deliver better returns than the broad index.

180 160 140 120 100 80 60 40 20 0 2008 2009 2010 2011 2012 2013 2014 2015 2016 MSCI World Value MSCI World Growth

Chart 2: Value investing has suffered relative to growth since 2010

Source: Bloomberg, November 2016

## Reappraising risk and volatility

Whatever the medium term impact of Trump's economic policies, we should expect increasing volatility as Trump (and geopolitics more generally) drive markets between fear and greed. A new and politically inexperienced leadership in the US, elected more on the basis of rhetoric than tangible policies, brings both inevitable uncertainty and likely missteps, even if calamity is avoided. This is before considering the potential for European political upheaval, as the UK attempts to renegotiate its European relationship amidst national elections in France and Germany. Such instances may lead to short-term reversals in trends both on an equity versus bonds basis and across industries and sectors. Some degree of tail risk hedging – perhaps through both gold and oil – may make sense in a portfolio, whilst active management and opportunistic buying of risk assets on weakness (and reducing at highs) would be prudent. 2017 is not the year to be static with your asset allocation.

# Avoid the long term decline

Just as some markets seem to re-price almost immediately – think sterling against the US dollar following the UK's decision to leave the EU - others do so gradually and over protracted periods. One such example to my mind is UK small and mid-cap companies. It is hard to envisage anything but a negative trend for many of these names, with multi-year exit negotiations weighing on sentiment. Even if the outcome in a few years is benign, they will remain out of favour until hope moves to certainty. Whilst the FTSE 100 has been buoyed by the dramatic depreciation of sterling, inflating the index to new highs, in aggregate smaller companies will not see this benefit. This matters particularly for those with active equity exposure to the UK. The index concentration in mega cap names means the average manager runs a sizeable mid-cap bias, and those with a larger cap bias typically favour dividend-paying names which, as already discussed, are likely to lag on a global basis. Equity exposure in the UK - if taken at all - might therefore be better through a FTSE 100 tracker than an active manager, as even the best are likely to lag the index next year. The savvy investor will identify similar longer-term losers in US equity as Trump's policies become clearer.

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